SAMPLE DOCUMENT - WEBSITE DEMO. FICTIONAL CUSTOMER, BIKE, DATES, PARTS PRICES AND PAYMENT.
Not issued by The Bike Lab LLC. Not a bill, receipt or tax document. Nothing was charged.

THE BIKE LAB
PNW · SERVICE & SALES

ESTIMATE

Sent Tue, Nov 24, 2026 · 11:32 am
EST-1042 (SAMPLE)

BILLED TO
Alex Sample
alex.sample@example.com
(360) 555-0137

BIKE
Teal Trail Bike
29" full-suspension trail bike
Serial SAMPLE-TR-0042

WORK ORDER
WO-1042
Tag #42 · Tech: Jake
Approval requested

ITEM	TYPE	QTY	AMOUNT
Full Tune package Published package price	Labor	1	$140.00
Chain replacement (labor) 10% off labor with Full Tune	Labor	1	$18.00
Brake pad replacement, rear (labor) 10% off labor with Full Tune	Labor	1	$14.40
Shock aircan service (labor) 10% off labor with Full Tune · recommended	Labor	1	$45.00
12-speed chain Sample part price	Part	1	$49.99
Rear disc brake pads, organic Sample part price	Part	1	$24.99
Shock aircan seal kit Sample part price	Part	1	$29.99

Labor	$217.40
Parts	$104.97
Subtotal	$322.37
Sales tax (sample rate 8.9%)	$28.69
Total	**$351.06**

Full Tune perk applied: 10% off additional labor ($8.60 saved). Service rates as published by The Bike Lab; part prices are samples.

TECH NOTES (SAMPLE)

- Rear brake pads about 1 mm, glazed. Replace.
- Chain stretched past 0.75%, skipping on largest cogs. Replace.
- Rear shock aircan service overdue. Recommended.

SAMPLE